DENSO



Driven by quality.

DENSO Company Profile

Tim Thompson Head of sales and strategic partnerships for Europe

DENSO Introduction.

Who are We? **DENSO**

We produce **Premium barcode scanners and handheld terminals**.

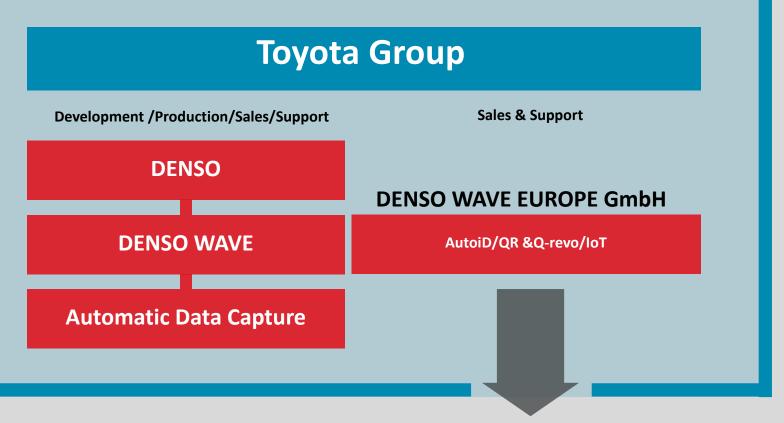
For Retail, logistics, healthcare and other sectors.

We are the **Inventors of the QR Code**.

We follow one principle: Driven by quality.



DENSO: Part of the Toyota Group.



Europe Europe





DENSO: Pillars of Stability and Strength.

1949

Foundation of the DENSO Corporation

155,775

Employees worldwide

\$ 40.4 bn

Sales

Stock exchange

listing

Tokyo, Osaka and Nagoya

189

Branch offices worldwide

36

Branch offices in Europe



DENSO Corporation

- O Denso produces and supplies Automotive technology, components and systems, Robots, Autoid & QR products and software, Air conditioning products, sensors and more.
- O Manufacturing Barcode scanners and terminal since 1978
- 155,775 employees with 189 offices globally
- O RFID expertise since 1990
- O Global partner network
- O Very low failure rates at less than 3 %

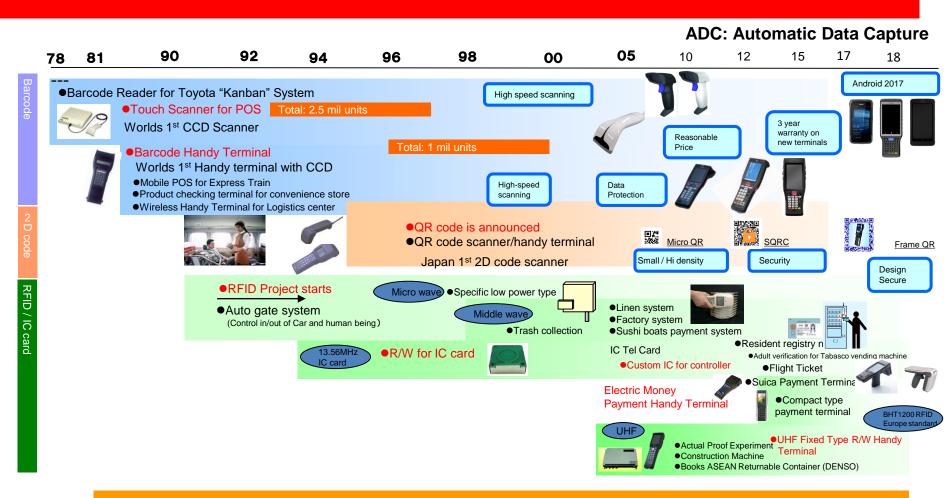








DENSO – 40 years ADC History



DENSO leads ADC market for more than 30 years



Our Mission: Driven by quality.

To deliver performance: Product Quality.

Coverational cost:

Longest product life cycle.

Lowest battery costs.

Best DOA rate in the industry.

Highest build quality:

Ex works: DENSO develops and produces its own

products; QAQC (Quality Assurance Quality Control).

In the field: up to 1 million scans per lifecycle.





Our Mission: Driven by quality.

To deliver performance and Protect Investment.

- All Hand held Terminals come with 3 year warranty(All Competitors offer 1 year)
- Hardware Manufacture for Five years .
- Product supported for 5 years after end of life announcment
- Failure rate of less than 3% on Average





Our Mission: Driven by quality.

...to deliver performance: Service. A unique customer service network in size and coverage.



The DENSO Service Network: Local pan-European.

authorized repair center

Anif Bietigheim

Birmingham Gothenburg

Moscow

Kirkel

Ravenna

Sommerset

Täby

Ostrava

Piestany Porto Vienna

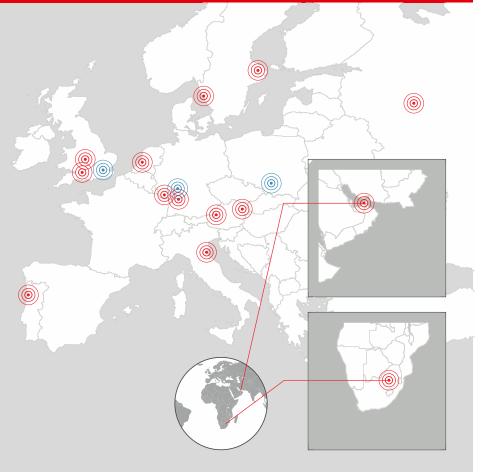
Zoetemeer

Dubai

Johannesburg



Colbrock Krakow Lobbach







DENSO Product Line-up: Scanners.





DENSO Product Line-up: Handheld Terminals.

BHT-1200



DENSO 05

BHT-800



Windows Embedded CE

BHT-1100



Windows Embedded CE

BHT-1200



DENSO OS Windows Embedded CE

BHT-1300

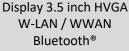


BHT-1400

Display 2.6 inch QVGA W-I AN Bluetooth®



Display 3.5 inch HVGA W-LAN Bluetooth®





Display 2.4 inch QVGA W-LAN Bluetooth®



Display 3.2 inch WVGA W-LAN Bluetooth®





DENSO OS

BHT-1500



BHT-1600



BHT-1700







Display 2.0 inch QVGA Bluetooth®



Touch display 4.7 inch HD W-LAN / WWAN Bluetooth®









Touch display 4.0 inch WVGA W-LAN / WWAN Bluetooth®









Touch display 5.0 inch HD W-LAN / WWAN Bluetooth®







Display 3.5 inch HVGA W-LAN Bluetooth®









DENSO Product Line-up: RFID & NFC.





DENSO NEW PRODUCTS: RFID SLED & ANDRIOD TERMINALS









SP1 SLED RFID

RFID UHF & 2D Barcode Bluetooth®







BHT-1700

Touch display 4.7 inch HD W-LAN / WWAN Bluetooth®







BHT-1700LR

Touch display 4.0 inch
WVGA
W-LAN / WWAN
Bluetooth®







BHT-1800

Touch display 5.0 inchHD W-LAN / WWAN Bluetooth®









QR Code® Evolution History

Developed Barcode-reader for Toyota" KANBAN" system in 1978. Due to lager Data Capacity demand, QR Code was invented.

1994 2000 2010 QR Code('94) Micro QR('98) Smaller/High Capacity iQR Code®('08) ✓ Extremely small √ High-speed reading ISO/IEC18004('04) √ High data capacity ✓ Reduced space ✓ Ultra-high density data capacity √2-byte characters (Japanese) ✓ Newly available rectangular QR Code SQRC®('07) ISO/IEC18004('00) Anti-Copying QR Code('12) (QR Code with security function) Prevention of forgery Security & falsification Prevention of duplication ✓ Newly available data security (Combined effect of overt & covert information) FrameQR® ('17)

DNWA continue to develop innovative products (QR Code & Hardware) to meet the needs of the market

Design



DENSO Customers:

































Ready for the drive?



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